HAMILTON 2004 ANNUAL COUNTY PROFILE

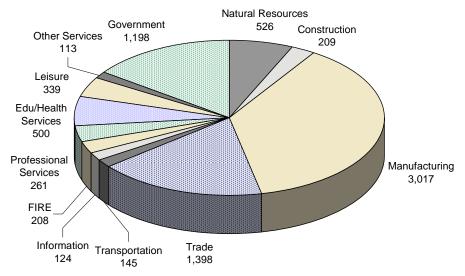
Executive Summary

As of 2003, Hamilton County's largest private sector was Manufacturing, representing 37.53 percent (3,017) of the county's total covered employment of 8,039. Over 75 percent of this sector's employment was in Electrical Equipment Manufacturing. The county's total employment decreased by 0.70 percent since 2002, but the average annual wage increased by 5.71 percent to \$27,456 for all industries.

Hamilton County's average weekly wage for all industries was \$528 for 2003. This was an increase of 5.60 percent since 2002. The highest average weekly wage for a private sector was Wholesale Trade, averaging \$696 with gross total wages of \$24.0 million. The Manufacturing sector had the largest percentage increase in average weekly wage of 10.23 percent (\$58) between 2002 and 2003.



2003 Industry Breakout by Employment in Hamilton County



Note: Government includes public education and health institutions

Ten Largest Employers by Employment Based on Annual 2003 Employment by Private Industry

Rank	Name of Company	Industry
1	Electrolux Home Products	Manufacturing
2	Van Diest Supply Co	Wholesale Trade
3	Swine Graphics Enterprises	Agriculture
4	White Consolidated LTD	Manufacturing
5	Webster City Custom Meats	Manufacturing
6	Hy-Vee Food Stores	Retail Trade
7	Tasler Pallet & Lumber	Manufacturing
8	Iowa Select Farms	Agriculture
9	Southfield Care Center	Health Services
10	Crestview Manor	Health Services

QUICK FACTS

Covered Employment (2003)

		70
Total Employment	8,039	0.571
Average Weekly Wage	\$528	89.3 ²
Largest Private Sector:	3,017	1.37³
Manufacturing		

- ¹ Percent is based on statewide covered employment of 1,404,476
- ² Percent is based on statewide average weekly wage of \$591
- ³ Percent is based on statewide covered sector employment

Census Statistics

		Rank
2003 Population	16,316	49
Growth % since 1990	1.5%	41
2003 Unemployment Rate	4.2%	53
2002 Per Capita Personal Income	\$26,433	41
2000 Median Household Income	\$38,658	28
5		

Ranking based on Iowa's 99 counties

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Covered Employment and Reporting Units by Industry in Hamilton County

Reporting Units				Employment				
2002	2003	% Change		2002	2003	% Change		
488	490	0.41%	Total All Industries	8,096	8,039	-0.70%		
442	444	0.45%	Private Business 6,877 6,84		6,841	-0.52%		
39	43	10.26%	Ag/Natural Resources & Mining	511	526	2.94%		
36	34	-5.56%	Construction	206	209	1.46%		
29	28	-3.45%	Manufacturing	3,080	3,017	-2.05%		
108	109	0.93%	Trade	1,378	1,398	1.45%		
43	44	2.33%	Wholesale Trade	674	664	-1.48%		
65	65	0.00%	Retail Trade	704	735	4.40%		
20	19	-5.00%	Transportation & Utilities	131	145	10.69%		
12	13	8.33%	Information	127	124	-2.36%		
36	34	-5.56%	Finance, Insurance, and Real Estate	211	208	-1.42%		
49	51	4.08%	Professional & Business Services	288	261	-9.38%		
41	40		Education & Health Services	484	500	3.31%		
37	34		Leisure & Hospitality	356	339	-4.78%		
36	39	8.33%	Other Services	106	113	6.60%		
46	46	0.00%	Government	1,219	1,198	-1.72%		
5	6	20.00%	State	41	40	-2.44%		
33	33	0.00%	Local	1,114	1,098	-1.44%		
8	7	-12.50%	Federal	64	60	-6.25%		

QUICK FACTS

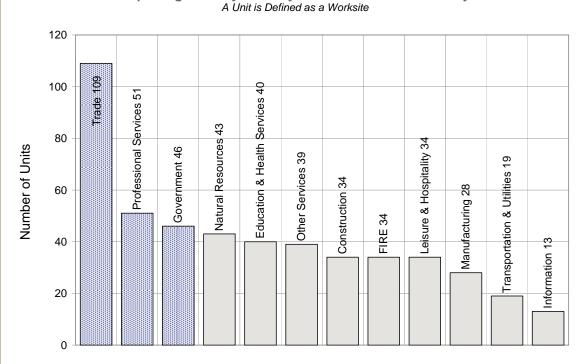
Hamilton County's Largest Industries by Worksites

Wholesale & Retail Trade 109

> Professional Services 51

> Government 46

Reporting Units by Industry in 2003 in Hamilton County



Trade - Wholesale & Retail Trade F.I.R.E. - Finance, Insurance, & Real Estate;

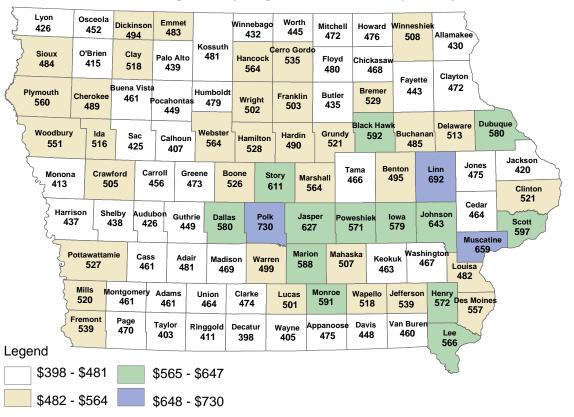
Natural Resources - Agriculture, Natural Resources, & Mining.

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Average Annual and Weekly Wage by Industry in Hamilton County

Average Annual Wage			Annual Wag	е		Average Weekly Wage				Wage
	2002		2003	% Change		2002		2003		% Change
\$	25,974	\$	27,456	5.71%	Total All Industries	\$	500	\$	528	5.60%
\$	25,888	\$	27,622	6.70%	Private Business	\$	498	\$	531	6.63%
\$	26,068	\$	28,411	8.98%	Ag/Natural Resources & Mining	\$	501	\$	546	8.98%
\$	29,072	\$	27,124	-6.70%	Construction	\$	559	\$	522	-6.62%
\$	29,495	\$	32,493	10.16%	Manufacturing	\$	567	\$	625	10.23%
\$	24,167	\$	24,796	2.60%	Trade	\$	465	\$	477	2.58%
\$	34,147	\$	36,194	5.99%	Wholesale Trade	\$	657	\$	696	5.94%
\$	14,612	\$	14,465	-1.01%	Retail Trade	\$	281	\$	278	-1.07%
\$	27,458	\$	28,151	2.52%	Transportation & Utilities	\$	528	\$	541	2.46%
\$	21,788	\$	22,095	1.41%	Information	\$	419	\$	425	1.43%
\$	33,572	\$	35,204	4.86%	Finance, Insurance, Real Estate	\$	646	\$	677	4.80%
\$	19,868	\$	21,669	9.07%	Professional & Business Services	\$	382	\$	417	9.16%
\$	22,343	\$	22,699	1.59%	Education & Health Services	\$	430	\$	437	1.63%
\$	7,578	\$	7,547	-0.40%	Leisure & Hospitality	\$	146	\$	145	-0.68%
\$	17,904	\$	17,246	-3.67%	Other Services	\$	344	\$	332	-3.49%
\$	26,458	\$	26,508	0.19%	Government	\$	509	\$	510	0.20%
\$	35,438	\$	38,386	8.32%	State	\$	681	\$	738	8.37%
\$	25,640	\$	25,593	-0.18%	Local	\$	493	\$	492	-0.20%
\$	34,937	\$	35,334	1.13%	Federal	\$	672	\$	679	1.04%

2003 Average Weekly Wage for All Industries by County



QUICK FACTS

Average Weekly Wage Comparisons

Hamilton \$528

Rank Among All 99 Iowa Counties -27-

> Statewide \$591

> > Nation* \$726

* preliminary data

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

CONTACT INFO

Iowa Workforce Development, Employment Statistics Bureau

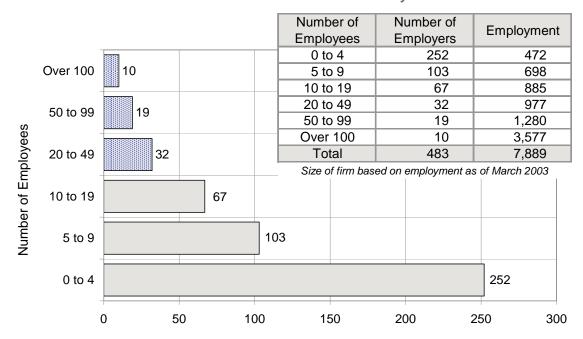
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Equal opportunity employer/ program. Auxiliary aids and services are available upon request to individuals with disabilities.

> TTY 515-281-4748; 1-800-831-1399

2003 Size of Firm in Hamilton County



Number of Employers



PENALTY FOR PRIVATE USE \$300 OFFICIAL BUSINESS

IOWA WORKFORCE DEVELOPMENT 1000 East Grand Avenue

